



B I M I N I T I A T I V E

Small Systems Supply Chain

5D RECIPE roadmap

Design Model is divided into Construction model zones

Each zone demands a specific set of fabricated Objects

Fabricated construction products, or Objects, can be constructed using Recipes

Recipes are divided into methods, each representing a unique series of work activities and associated resources

Schedule is extracted and updated with actual start times and durations

data on how many activities are performed on each object

group of objects on which an activity is repeated

Construction *what if scenarios*

looking at various sequencing options, site logistics, hoisting alternatives

CONSTRUCTION MODEL OBJECT X

OPTIONS

Estimating Recipe A,...

Method A : # of Activities : Time A : Cost A

work activity A1

associated resource A101

associated resource A102

work activity A2

associated resource A201

Recipe B,...

Method B : # of Activities : Time B : Cost B

activity B1

resource B101

resource B102

activity B2

resource B201

Recipe C,...

Method C : # of Activities : Time C : Cost C

Single object COLUMN in a construction model is connected to estimating recipe

1. build rebar for column

2. place formwork

3. pour concrete

equipment

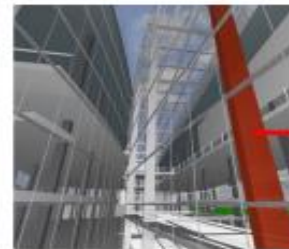
materials

labor

4. apply finishing

Concrete Mixer, Crane

Cement, Sand



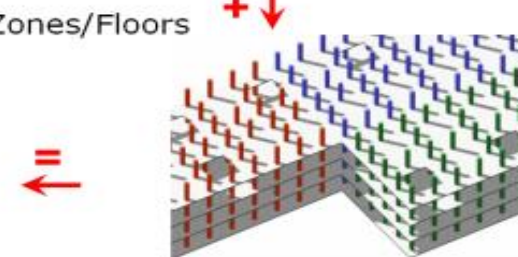
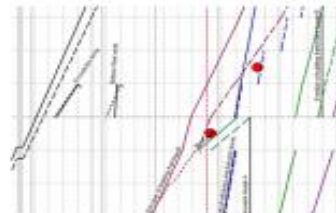
Recipe

Methods

Resources



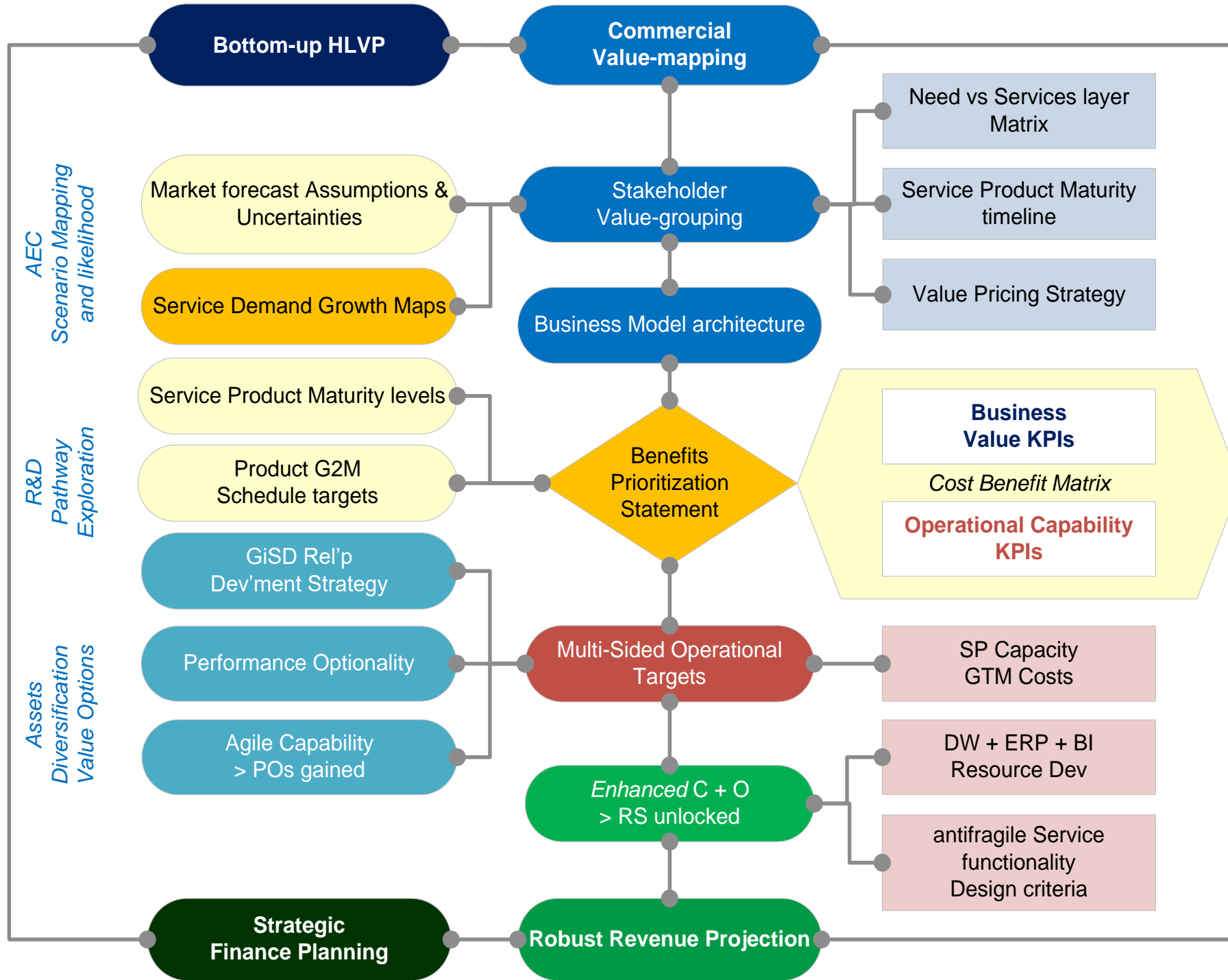
Zones/Floors



| 5 D e s design-phase | design briefing | concept development | schematic development | design development | contract document | CA | |
|----------------------------|---|---|--|---|---|---|---------------------------------------|
| documentation stage | 20% | 40% | 60% | 80% | 100% | | |
| steel estimate | conceptual | | parametric | detailed | prescribed | | |
| 5 D e x level of detail | 100 | 200 | 300 | 400 | 500 | 600 | |
| baseline | line-worked zones | 3D-placeholder | generic geometry | specific geometry | 5Dex geometry | <i>as-built</i> columns and braced-frames + applicable fireproofing | |
| definition | 2D | fake-3D | out-of-the-box contents | custom content | catalogue models by 5Des | | |
| description | model element may be graphically represented in the model with an indication of the cost per square foot of floor area inferred from elements that are modeled (floors), coupled with other information (square foot cost tables) | model element is graphically represented as a generic system, object or assembly with approximate quantities, size, shape, location and orientation * > 50% CD : LOD 250 will be designated for design milestones | model element is developed to further accuracy in terms of quantity, size, shape, location and orientation At LOD 350 , the elements are sufficiently-developed with installation detail to facilitate Costing & cross-trade Coordination — for clash detection & avoidance, layout-guides, etc | model element developed with detailing, fabrication, assembly and installation info for <i>FD</i> , or <i>Shop Drawings</i> | model element is a field-verified representation, updated to reflect any differences between as-designed condition and the as-built condition, accurate in terms of size, shape, location, quantity and orientation | | |
| model | n/a | generic components | confirmed 3D-object | | functional models by 5Dex | | |
| description | n/a | 3D placeholder | geometry with clear spaces | | structural elements with exact sizes | | |
| components | imported CAD-files + primary quantities | 3D-boxes clear spaces with maximum sizes | 3D-Object Geometry + connections | 3D-Object Geometry + dimensions | 3D-Object Geometry + callouts | | actual size & placement |
| 5 D e s coordination | none | rudimentary space-planning | space planning with low-level coordination | DFE ops coordination DFA shop drawings | DFM -steel design standardization <i>with automated pricing</i> | | installation |

* LOD 250 and LOD 350 will be used to overcome issues around the subsequent services construction design by contractor
 these custom levels will be used to track design-progress and work as a QA check
 LOD 290 = preliminary construction defined
 LOD 292 = checked for functional requirements
 LOD 294 = checked for fire requirements
 LOD 296 = checked for smoke requirements
 LOD 298 = checked for acoustic requirements
 LOD 300 = final construction defined

The expanded definitions in the LOD Specification use the following interpretations of these terms
Specific – quantity, size, shape, location, and orientation of element as designed can be measured directly from model without referring to non-modeled information such as notes or dimension call-outs.
Actual – model element includes all the qualities of a specific element and is representative of the manufacturer-specific model to be installed or the construction intent of assembly.



| | | | | | | | |
|---|---|--|---|---|--|---|--|
| 5 Dex open sandbox <i>innovation for all</i> | CONTRACT Delivery Strategy by Project Type, Goals & Design-specs <i>historical + current</i> | | CORE-SUPPL Task ownership Execution Process & Lines of communication | ACTIVITIES 5Dex-BIM supported Tasks + 5Dex requirements / applicable Protocols | | PROTOCOLS MIS –appropriation task schedules & alerts update procedures | CONTROLS model quality synchronization procedures |
| | ADDRESS Functional Gaps in Design Engg / MEP professional / trade responsibilities | | AUGMENT Mgmt Discontinuities in Project execution from prelim. Design to Construction Ops | TARGET Operational Islands in Value delivery ineffective coordination or poor communication | | 2D to 3D CAD Model perception exchange navigational capabilities 3D to 4D CAD Model construction layering | LOD 450 immersive design prototype with 1:1 scale + depth perception |
| 5 Des solutions <i>delivering lifetimes</i> | DFFabrication | DFAssembly | DFInventory | DFManufacturing | DFRetrofitting | DFCarbon | |
| | MAXIMUM EOR CONTROL | MINIMUM DELIVERY LIFECYCLE | MINIMUM LIABILITY OPTION | MINIMUM COST DESIGN | specialty COMPONENT DESIGN | | |
| | detailing structural steel connections to FPC-specs | m ³ –design appropriation for fastest erection cycles at job-site | employing alternate knock-down assembly sourcing strategies in Black Swan events | cost-reduction by scale economies using product standardization | repairing existing steel & concrete (sub) structures | | |
| steelmate job execution class <i>set by designer</i> | consequence class CC3 – HIGH - HALLS CC2 – MED - OFFICE CC1 – LOW - STORAGE | | service category SC1 – BUILDINGS SC2 – ROADS, BRIDGES | | production category PC1 – NON WELDED PC1 – WELDED <S355 PC2 – WELDED >S355 | | EXC2 <i>for structural steel office buildings</i> |
| | 5Des LEAD MGMT | JobMart DD-SCM | JobMart PIECE-MARKING | CIS/2-EDI BARCODE | | <i>jobsite COLOR BANDS</i> | |
| total quality mgmt flow enablers | ENGAGEMENT CATEGORY SLA TYPE & PRIORITY LEVEL | PLANNED JOB ACTIVITY + ACTIVE DELAYS SCH. FORECASTS | JOB-CLASSIFICATION STEEL PART ID SHIPPING RECORDS | SHIPPING CLASS & LOCATION STATUS CHECK 5DES+ MART+ SHOP+ SITE | | ZONING COLOR CODES | |
| | FIND REQUIREMENTS from applicable standards | | show conformity to specs inspection protocols QA PRODUCT TESTING | | production control implementation SYSTEM ARCHITECTURE | | PART ID SYSTEM classification & designation |
| factory production control | workforce qualifications welding, crane ops | steel design BS EN 1090 | welding quality 1048 | | | documented processes ISO 9001 | |
| | declaration of conformity DESIGN-SPEC TESTING | | FPC linked to execution classes | | | | design-specs-check warranty |

5 Dex engagement matrix by SERVICE fields & PRACTICE expectations

| | | | | |
|----------------------------|------------------------|---|---------------------------------|---------------------------|
| steel chain service fields | player & technology | delierables by process | requirements per policy | |
| | competency stage 1 2 3 | | | |
| | transparency lenses | conceptual | | scoping |
| | | relationship definitions between different concept models | granular assessment levels | disciplinary |
| | | | | K P I s |
| | | organizational scales | competencies by field | |
| | technology adoption | software | | hardware |
| | | applications & deliverables | equipment | network soln |
| | | data | mobility | security & access control |
| | inclusion process | resources | | workflows |
| products + services | | leadership mgmt | | |
| physical infrastructure | | knowledge | service specs | communicative attributes |
| | | skills | product specs | innovation + renewal |
| | | esperience | service product differentiation | leadership attributes |
| knowledge infrastructure | | roles | project delivery approach | organizational attributes |
| | dynamics | research & development | managerial attributes | |
| engagement policy | mandates | | protocols | |
| | guides | | | |
| | contract type | benchmark or metric | best practice | |
| | | | case studies | |
| | programme or schedule | manual | model frameworks | |
| | | activity plan | model guidelines | |
| | rules of engagement | procedure workflow & rules | learning modules | |
| | | | integrated reporting | |
| | standards & specs | strategy programmes | | |
| | | classification | | |

| practice MATURITY INDEX | | service fields by scale | | competency set | | capability stages | |
|--------------------------|---------------|-------------------------|--|----------------|--|-------------------|--|
| capability maturity | e / bp levels | | | | | | |
| information management | e / bp levels | | | | | | |
| quality management | e / bp levels | | | | | | |
| performance management | e / bp levels | | | | | | |
| service level regulation | e / bp levels | | | | | | |

| practice Guide | POLICY | | PROCESS | | TECHNOLOGY | |
|------------------|--|--|-----------|--|------------|--|
| | bim ontology + visual knowledge models = framework deliverables + extensions | | | | | |
| data interchange | D F | | D F + F C | | D F C | |

| | | | |
|--------------------|---------------------|--------------------|--------------------|
| practice fields | clusters | interactions | overlaps |
| BIM integration | GDL-education | PMT -modeling | TVD -collaboration |
| | logical programming | lifecycle phases | data-flows |
| operational lenses | practice fields | integration stages | kpi dashboards |

| | | | | |
|------------------------------|-----------------------------------|--|--|--|
| lean site management culture | technologies, services & products | software, hardware & network changes | training modules & capability upgrades | new service product offering |
| | business process | gaps & changes | | design coordination |
| exchange roadmap | people | practice role & critical activity gaps | | clash detection visualizations |
| | | readiness | | how, where, and what changes work best |
| | | certifications | | |
| | | data quality control | | |
| | | estimate | | |
| | | cost data | | |
| consolidate for lifecycle | scheduling | | | |

| model LOD | 200 | 300 | 400 |
|--------------------------------------|--|---|---|
| Steel Chain Impact | DFA-Class CONSTRUCTABILITY DRIVES ESTIMATION & ZONING LOC | SCHEDULE ANALYSIS LINE OF BALANCE DRIVES PROCUREMENT | HIGH-RISK LONG-LEAD DRIVES SITE MGMT |
| augmented FRAMEWORK | RULES of Engagement | commercialization of DIGITAL ASSETS | DESIGN of Value Expectations |
| design-CAD file <i>conversion</i> | 2D > 3D LOD 200 .dxf to LOD 300 .dstv | 3D > 4D LOD 300 .dxf to LOD 400 .dstv | 4D > 5D LOD 400 .dxf to LOD 500 .dstv |
| steel frame Estimating Recipe | Steel-member Construction Method | Activity OpEx & Duration by Zone & Floor | Sequence of Activity Clusters & handover-Time |
| Work Activities | Zone Planning by Floor | Material, Man-power & Machinery | Work Sequence Scheduling |
| Resource Tracking | Design-Build Optimization | Inventory & Resource Booking Forecast | I/O time-series Mapping |
| <i>IPD design criteria</i> | Fabrication Build Quality | Work Activities Cost Impact | Lead time & Schedule Impact |
| IPD Critical Path | Costing Complex Items | Tracking long-Lead Items | Caring for high-Risk Items |

logical model connection with LISTING ENGINE

Properties to instruct Listing Engine to calculate Part ID as complex structure with sub-components in Calculation Materials

Areas for **Inventory Calculations** to be defined using Zones / Floors

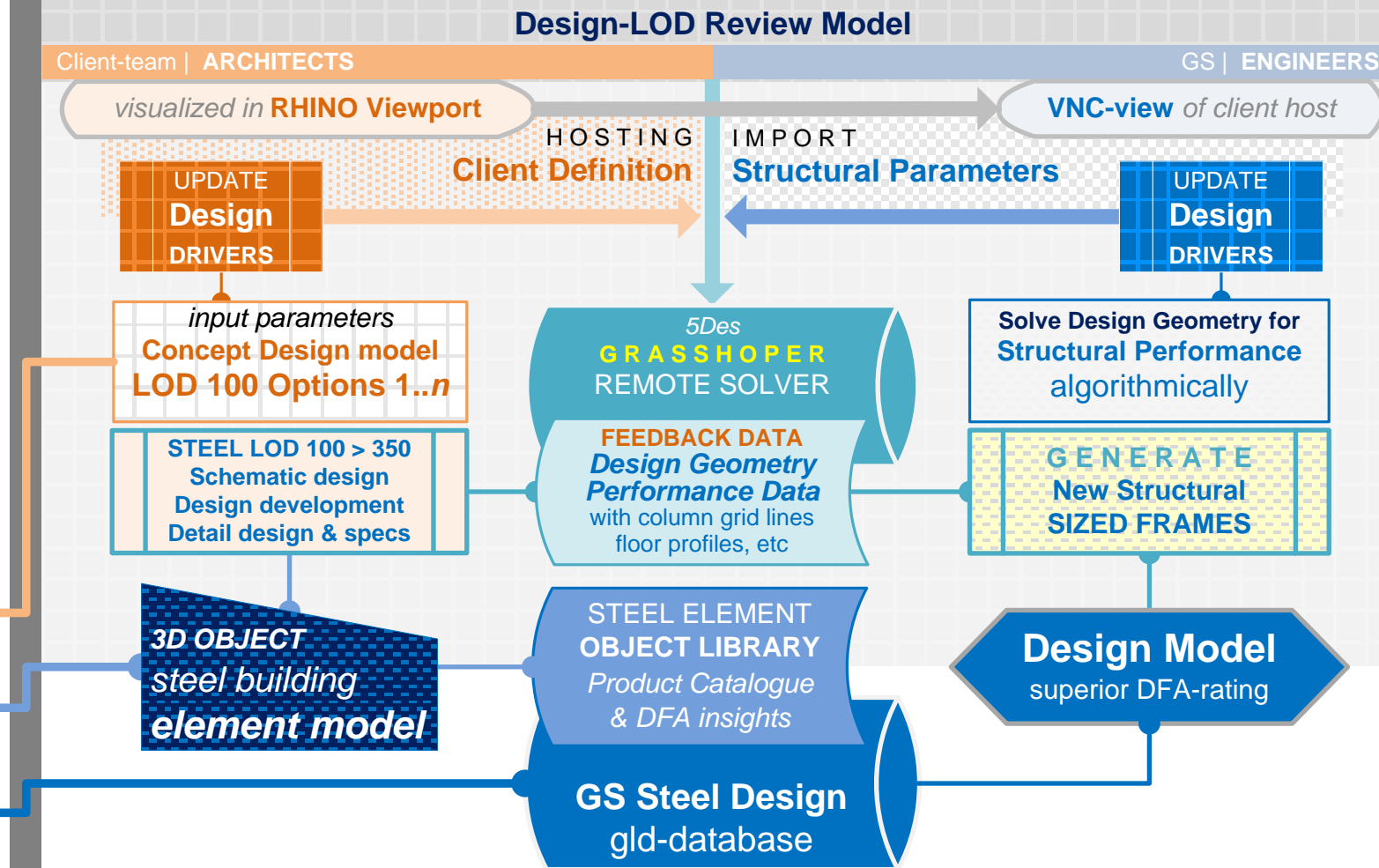
Individual Part IDs in **LOD 400 drawings** to be extracted for fabrication

Nathan Miller's Slingshot! plugin for Grasshopper / MySQL interoperability

Concept Material Estimator

| | | | |
|------------------------------------|-----------------------------------|--|---|
| Project information | Client type Engagement cat. | Code Name & Part ID Labels | Location factors Special conditions |
| Concept description | # of Floors | Build-area | Timeframe |
| Structural Design Goals | Commercial BID type | Design Codes & Standards Performance-specs | Target Design LOD |
| Fabrication Targets | SLA class | Chain Impact | IPD Risk Strategy |
| preliminary Estimation type | Material Weight by Zone, Floor | 5Des Cost per design element | F&E Cost /sqm or /tonnage |
| Structural Steel Parameters | Modular design member type | Steel Shapes & Lengths | Steel Material & Grade |
| LOD 100 Layout data | Site Location, Bearing & Zones | Substructure Frame type | Steel Frame Configuration |
| LOD 200 Frame Design | Zones & Frame Side-View | Structural Model 3D-Design | Steel Members 3D-Objects |
| 3D-Object Design OPTIONS | Recipe & Methods | Steel Frame & Flooding types | alternative materials -grades & sizes |

Steel Design Development FAST-TRACKER



integrated Steel Project DELIVERY PLANNING

5Des DFA-QA algorithm

IPD STATUS REPORTING

LOD 400-3D building model



JOBSITE ZONING
3D-model split into construction Zones

bearing & sequence
plan & elevation
steel member
DFA features

HOISTING SEQUENCE
No. of lifts by Zone
-OpEx rate

crane-type +(LRFD)
height, range of lift
availability & booking forecast

PAYLOAD DELIVERY PLANNING
BY CONSTRUCTION ZONES

3M-Construction Coordination *per Zone-X*

Steel-member installation-Recipes & associated Activities

| | | |
|-----------------------------------|--|---|
| Recipe Methods Cost & Duration | Work Activities Materials, Man-power, & Machinery (3M) | Steel-installation Activity-Grouping |
|-----------------------------------|--|---|

Recipes are logically programmed for optimal risk-cost

| | | |
|--|------------------------------------|--|
| Activity : 3M Work Sequencing Options | Site Logistics Hoisting Options | Activity Schedule Start : End durations |
|--|------------------------------------|--|

Costed Activity-schedules by Resource-utilization Rates

| | | |
|---------------------------------------|-------------------------------|--|
| Activity : 3M Work Costing Options | Site Logistics JIT Options | Activity Cost <i>prerequisite liquidity</i> |
|---------------------------------------|-------------------------------|--|

DESIGN-FAB
PROJECT MODELING

5D SIM-MODEL REVIEW
detect potential field-errors

DFA GUIDE LAYOUT & ERECTION PLAN

QA INSPECTION PLAN

APPROPRIATED CRANE PLAN

crew + machinery
MOBILIZATION PLAN

5Des KPIs on-target?

real-time plan vs field VERIFICATION

STEEL FRAME
INSTALLATION TRACKING

FIELD-CHECK PLAN
verify design specs are met

OUTBOUND HOLDING STORAGE

EQUIPMENT
G-METER sensors

SITE-SUPERVISOR REPORTING

3M : JIT REALIGNMENT

DECISION SUPPORT TOOLS

| | | |
|------------------------------------|---------------------------------|---------------------------|
| work sequence (+re) prioritization | erection order re-configuration | cost-center re-assignment |
|------------------------------------|---------------------------------|---------------------------|

3M-COST PERFORMANCE REPORTING

PERFORMANCE KPIs
Work Progress
Schedule adva
Cost Savings
DFA impact

RISK ASSESSMENTS
IPD schedule
Cost control
Worker Safety

COST KPIs
Resource Utilization
Inspection rates
Daily Output
chedule-Savings

5Des Steel Fabrication

updated using Jobmart data

PROJECT PROGRESS SUMMARY

| project profile | | | | | | | | |
|-----------------|------------|------------------------|---------|-------------------|-------------------|-----------------------|---------------------|-----------------------|
| 5Des PART CODE | GA Drawing | Description & QA-quals | History | Jobmart ID | Material Quantity | Man-Hours by activity | Activity progress % | Part-fab completion % |

g|steel Job-Mart

synchronized with Facility IT infrastructure

STEEL TRACKER

| | | | | | | |
|------------------|-------------------|---------------------|-----------|--------------------|------------------|---------------|
| <i>weighting</i> | Material recieved | Welding preparation | Full Weld | Blasting & Coating | Final Inspection | Site Delivery |
|------------------|-------------------|---------------------|-----------|--------------------|------------------|---------------|

5Des Steel Fabrication

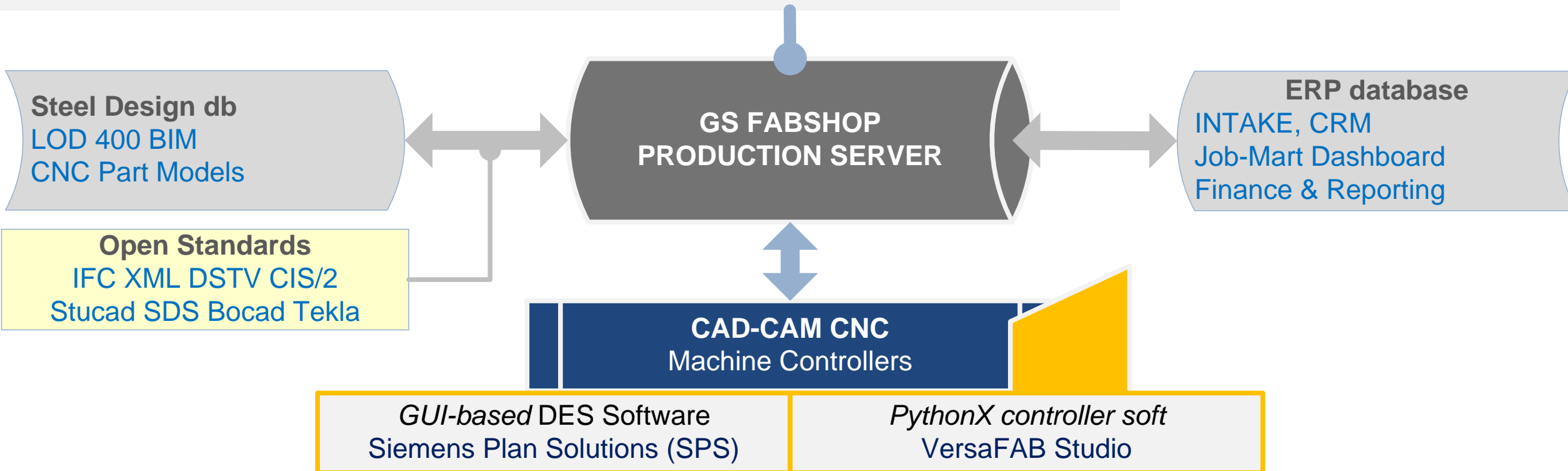
LOD-tracker

PROJECT DESIGN SPECS

| project name | | | | | project category | project description | project schedule | project estimate | | |
|-----------------|----|----|---|----|----------------------|---------------------|--------------------|------------------|-----|-------|
| UniFormat level | | | | | project architect | project engineer | general contractor | phase | LOD | M E A |
| 1 | 2 | 3 | 4 | 5 | | | | SD | 300 | |
| A | | | | | substructure | | | | | |
| A | 10 | | | | foundations | | | | | |
| A | 10 | 10 | | | standard foundations | | | | | |
| A | 10 | 10 | 1 | | footings & pile-caps | | | | | |
| A | 10 | 10 | 1 | 10 | strip footings | | | | | |
| A | 10 | 10 | 1 | 20 | spread footings | | | | | |
| A | 10 | 10 | 1 | 30 | pile caps | | | | | |

front-end MIS apps

| | | | |
|--------------------|--------------------|-----------------|-----------------|
| OFFER | Engineering | BOM | Cost Estimation |
| ORDER | Definition | Plan & Phases | Milestones |
| DESIGN & DETAILING | Structural Design | CAD-integration | BOM |
| STOCK & PURCHASE | Purchase | Stock | Cost-control |
| PRODUCTION | Process automation | Planning | Progress |
| TRANSPORT | Stockyard | Planning Trucks | Delivery Notes |
| ERECTION | Simulation | Planning | Progress |



| | | | | |
|---------------------------------------|--|---|---|-----------------------------|
| MIS <i>back-end systems</i> | CAE Structural analysis & Detailed Design | CAD Detailing Model team-collaboration | CIM / MRP Materials Mgmt, Fab-Ops, & Logistics | ERP CRM + Finance |
| | Scia Engineer | Tekla, SDS, Strucad | Scia Steel Manager | |

DIGITAL ASSET ARCHITECTURE

front-end MIS

| | | |
|----------------------------------|--|--|
| internal COBie Object Library | 5Des collaboration platform <i>FAST-TRACKING 200 to 500</i> | OODBMS + BIM File-hosting link to sub-CAD-CAM-CNC |
|----------------------------------|--|--|

ENGINEERING DESIGN & DETAILING

| | | |
|--|---|--|
| BID instruments & tools LOD300 FD + BOM + Schedule gsl-db + SDS/2 | Detailing + DFA-analysis for Modular Construction NavisWorks + SDS/2 | In-Model Review Trade-verification & approval |
|--|---|--|

QUANTITY ESTIMATION + SCHEDULING SYSTEM

| | | |
|---|---|--|
| Quantity extraction & Detailed Cost Estimation | Resource Booking for Lean Scheduling | Site-planning for Materials, Teams, Equipment & Loc |
|---|---|--|

FACTORY PRODUCTION / FABRICATION CONTROL SYSTEM

back-end ERP

| | | |
|---|---|---|
| Steel Inventory Management Piece-Marking & Bar-Code CIS/2 Scia Steel Manager | JOB-MART Performance & color-Band Status Monitoring gsl-db + SDS/2 + CIS/2 | DFA + Quality Assurance Reporting NavisWorks + SDS/2 |
|---|---|---|

FIELD COORDINATION

| | | |
|---|--|--|
| BIM-onsite Data-MS for Field verification, Guide Layout, & Installation Tracking gsl-db + SDS/2 | Real-time Resource Mgmt & JIT equipment delivery gsl-db | Truck & Crane Logistics, & Erection Sequencing NavisWorks |
|---|--|--|

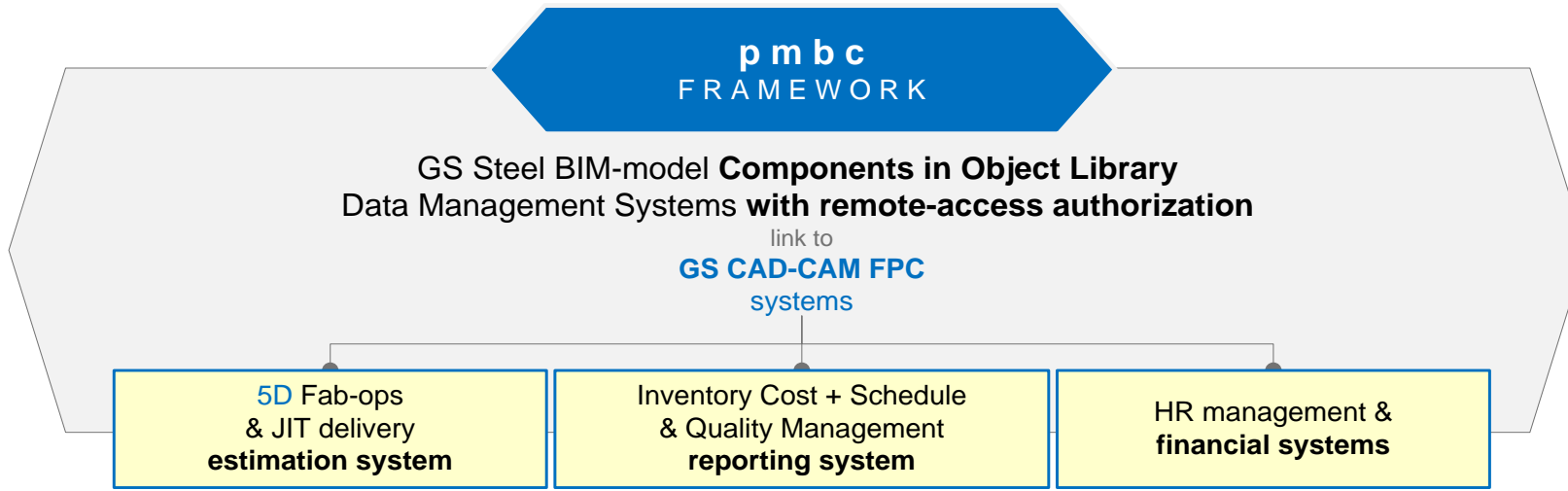
ENTERPRISE MOBILITY

| | | |
|--|--|--|
| Call-out Fusion algorithms to 3D BIM Models & Objects | OpenBIM SDK for IFC-based middleware apps | BIMX apps for Android-based devices |
|--|--|--|

3D *i*-BIM = 4D Programme data + 5D Cost elements

5Des Server-managed interfaces for open-processes = 4D MIS data integration enabled by IFC / IFD + 5D Commercial data managed in ERP

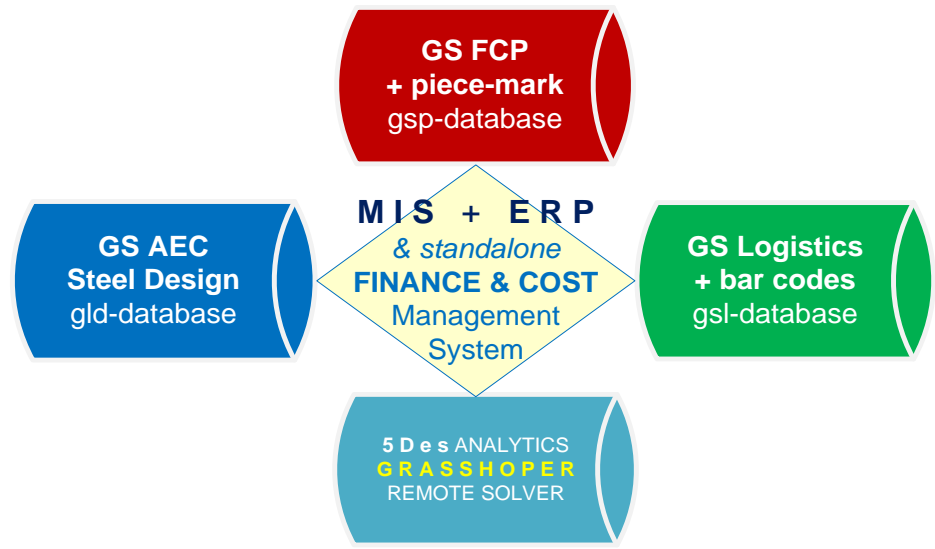
BIM Linkage with CNC-fabrication process control systems



application layer
5Des 3D-model design coordination
g|steel FCP + logistics-reporting
enterprise mobility

database layer
5Dex intelligent 2D-CAD
Word docs, excel spreadsheets
pdf docs, 2D drawings

foundation layer
5Des LOD Specs
Design Agreement clauses
Steel-BIM Input Schedule
BIM Project Plan + Notes



| project model <i>interaction-control</i> by user type | | phase functions & activities | | | | | |
|---|----------------------------|------------------------------|-----------|-----------|-----------------|----------------|--|
| | | owner | architect | engineers | gen. contractor | subcontractors | |
| preparation | appraisal | | | | | | |
| | design briefing / criteria | | | | | | |
| design | concept design | | | | | | |
| | design development | | | | | | |
| | technical design | | | | | | |
| pre-fabrication | production information | | | | | | |
| | tender documentation | | | | | | |
| | tender action | | | | | | |
| fabrication | specialist design | | | | | | |
| | | | | | | | |
| erection | mobilization | | | | | | |
| | practical completion | | | | | | |
| close-out | inspection | | | | | | |

every phase has a functional set of delegated activities (TBD)
 functions and activities may be added or deleted as the project develops
 functions may have multiple leads for different aspects
 – 2D drawing generation / design decision support
 – interactions may vary based on capabilities onboard / capacity-at-hand
 in an IPD-project setting, service-fields and their functions
 may use or support any other function

| conceptual design | |
|-----------------------------|--|
| 1.0 Visualization | primary author / lead |
| 1.1 Design Decision Support | provide input to lead |
| 1.2 Rendering | |
| 1.3 2D drawing-generation | extract model-output for own work-activity input |
| 2.0 Space Planning | |

| 5Des-BIM INPUT SCHEDULE | | draft BIM-Plan | draft BIM-Plan Stage 1 |
|---|---|--|---|
| increasing Level of Detail (LoD) as BIM-Plan matures over stages detailed-Process Monitoring begins at Stage 1 technical-Coordination beings at Stage 2 | BIM design assessment Design Agreements Links to associated Documents | Principals engagement appropriated Project-docs, Standards & Templates | |
| approve BIM-Plan | assign Resource-Plan | find Technical-Needs | find Training-Needs |
| Agreement on Extent of BIM-intervention & applications | Identify Resources required for implementation | Identify Project ICT-requirements Hardware + Software | Identify knowledge – skill – gaps and mapped training schedules |
| BIM-Plan Stage 2 | monitor Compliance | Critical Assessment | Model operating |
| Finalize BIM-Plan | Structure monitoring BIM-Plan status on Agendas | alignment of Asset -criticality Assessment with 5Des Policy docs | Construction, Operation & Maintenance |

| LOD matrix | | | | | | |
|-------------------|-----------------------------|-------------------------------------|-----------------------------------|------------------------------------|---------------------------------|---|
| 5Dex LOD specs | 5Des design standards | glsteel fabrication standards | conformance benefits matrix | bim assessments & agreements | bim standards & protocols | handover model server-to-FM timeline-status |

steelmate turnkey fabrication project lifecycle

PER SQ.FEET
10 lbs of Structural Steel in Design
@ Tk. 1000 for Fabrication & Erection

F P C Certificate 90 days Lead time for Procurement + Design Detailing

Welding Certificate 60 days Lead time for off-Site Fab + pre-Assembly

Declaration of Performance 120 days Lead time for on-Site Erection + Coating & Finishing

% of Total kWh

| Industrial Product Structural Recipe | | |
|--------------------------------------|--|--------------------------|
| | | Transit Route & Schedule |

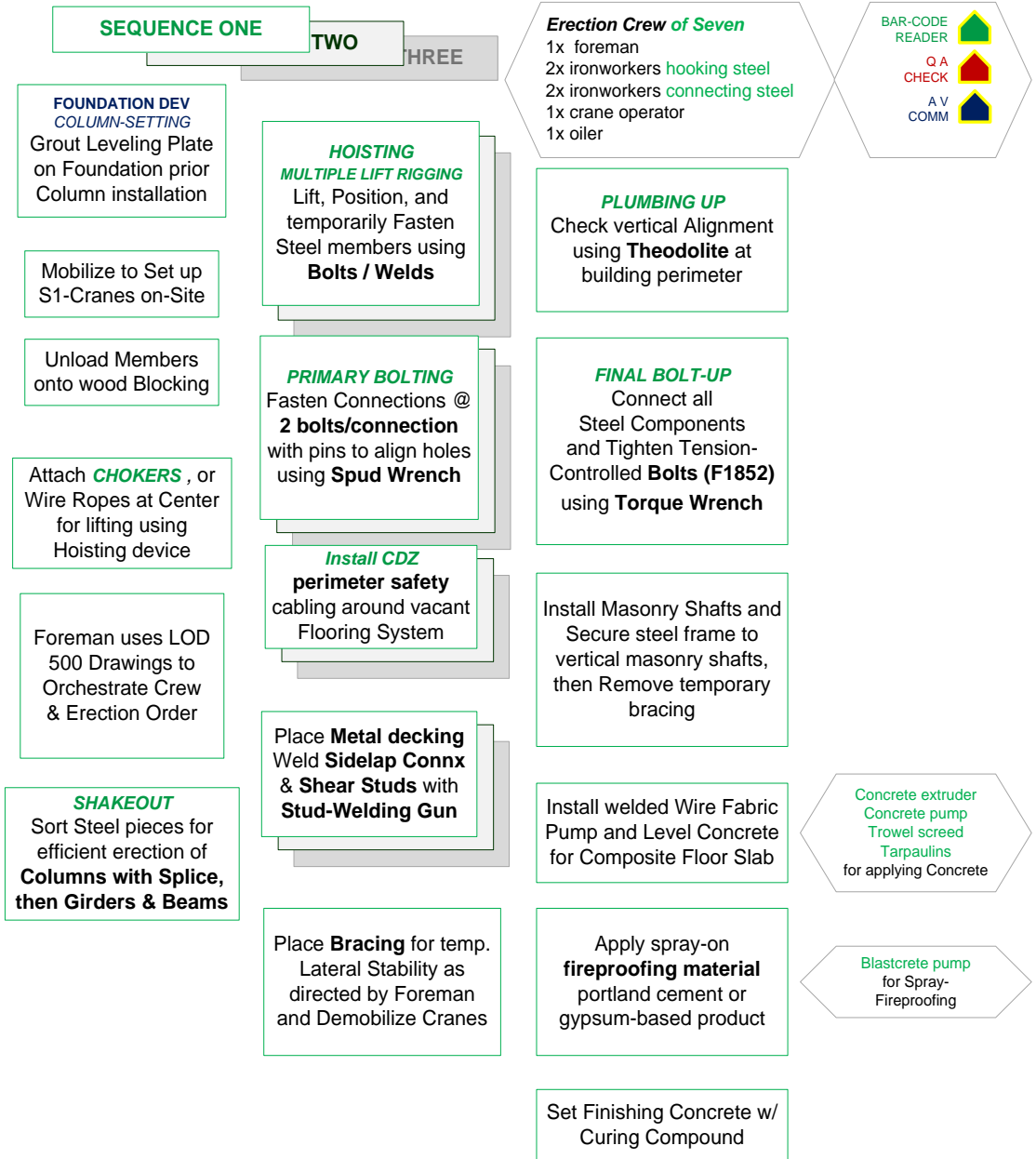
| GS Port-City Warehouse | | |
|--|--|------------------------------------|
| direct imports hot-rolled Beams galvanized Steel | local Steel Mills & Suppliers Plate & Tubing | secondary Suppliers Nuts and Bolts |
| Transfer to Inventory | | |
| Inbound Inspection | Pre-treatment Cleansing | Cut to Length Plate Girders |
| Transfer to Job-Staging | | |
| Print + Tag Job-ID # & PO Schedule | Stamp CE Markings | Print + Tag Erecton Sequence # |
| Transfer to Job-Mart | | |
| Allocate by Priority | Assign by Process | Update All Schedules |

| pass-through PythonX | | | % |
|--|---|--|------------------------|
| Import Part File .dxf or .dstv in VersaFAB | Load Steel Plates for hole-drilling & Edge-processing | Validate Data & Approve Sequence Update Job-Mart | |
| Transfer to Fitting | | | 5% |
| Punch / Bore Bolt holes | Bevel Joints | Flat bearing Surfaces | Camber Beams & Girders |
| Transfer to Welding | | | 10% |
| Weld Moment Connections | Weld Base Plates | Weld Job-IDs Part-Marking | |
| Transfer to H-beam assembler | | | |
| Tack-weld Beam 3x Plate girders | Flip H-beam & Weld undersides | Beam-flange Straightening | |

| Transfer to Finishing | | |
|----------------------------------|-----------------------------------|---------------------------|
| Run Sand-blaster + Grind Surface | Apply protective Paint or Coating | Bake coated-Steel Product |

| Transfer to QA Inspection | | |
|---------------------------|------------------|----------------------|
| Assign for Rework | Approve Shipping | Update All Schedules |

| Transfer to Outbound Storage | |
|--|---|
| Store fabricated Steel members by Areas of the Frame | Load & Transport Payload to Site by Erection Sequence |



| INBOUND PROCESSING | | | PRODUCTION DESIGN | | | | MARKET SEGMENTATION | | |
|--|---|--|--|---|---|---|--------------------------------------|--|--|
| intra-regional Trade competitiveness rolled-Steel profiles (Plates, UKB+C's) from T-1 suppliers from China / India | complementary Production caps Steel and Scrap mini-mills | | ms-Network Technology Strategy for multiplying R&D Enterprise Value | | | | commodities for large-scale Industry | specialties for limited-volm orders | |
| | Steel Importer / wholesaler / commodity traders | | packaging standards & expectations | unified-comms to lead harmonization of Common Standards | digital modeling using LOD-defined BIM-Object Library | practice-embedded organic knowledge transfer & training | Retail to OEM | Wholesale to SMME cottage industries | |
| | | | precision engineering capabilities | Demand-dev by achieving productivity Benchmarks | BIM-powered precision-fab workflow for first-pass QA | unlock new Rev-streams in O&M repair services | Repair facilities | | |
| Parts & Compos (Nuts, Bolts, etc) from T-2 suppliers from China / India | OEM / SMME cottage industries | | incentivizing productivity & creativity | sanitize & commercialize rolling Digital Assets | AA crowd-sourcing GIS-content & SketchUp Designs | enter new markets in Interior Design, Ship-Building-IM | | | |
| Production Consumables (Gas, Paint, etc) | Distributors | | fab-Detailing caps | | 1092-compliant FPC & Traceability | | | QCD caps for export competitiveness | |
| | | | EXC levels dictate specific product, material & quality | | inbound Procurement & Inventory control | Piece-Marking & remote tracking | Regional Distributor aftermarkets | Regional Sourcing Agents | |
| | | | job-Status Visibility | | 1048-compliant WMS | ISO:9002 QAMS | | | |
| | | | FPC system framework | | WPS & WQMS protocols | QC inspection & Packaging | | EU+EFTA Sourcing Agents | |

| | | | | | | | | |
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| V-CHAIN FINDINGS | Rising Cost of Raw Materials & Lead-times | local export-quality supplier base vital to competitiveness | supply assembly from focused production facilities | % of domestic Value-added Cost is diminishing | | Labor cost advantage is inapt for competitiveness | domestic market alone is insufficient to support efforts | Buyers desire R&D-caps to lower Resource Costs |
| CRITICAL STEP | Inbound Customs lengthy glitches & Port Handling | harmonized standards & Testing caps | uncompetitive transshipment via regional ports | planning towards near self-supporting network of factories | CC / CV | | Channel development | Product & Process standardization |
| ISSUE | misclassification at multiple-tier duties & tariff levels | costly adoption of new standards is deterring progress | lingering infra'ture issues throughout region | underdeveloped qualified T2 & T3 Backward Linkages | 10% Outage-waste bottom-line impact vs <1% targets | low Labor productivity (CTG / hr) | extremely limited interactions and linkages shared | Buyer Sensitivity warrants protection from Embassies |
| COST IMPACT | administrative speed-money is 30%of transactions | significant impact on overhead cash outlays | countering material Lead times has nom. Cost Impact | Opting for local stnds compromises scale economies | Cost of Waste is superimposed on Production Cost | critical input costs makes first-pass QA imperative | nat'l focus erodes competitiveness and deters growth | inbound FDI & x-industry production patterns |

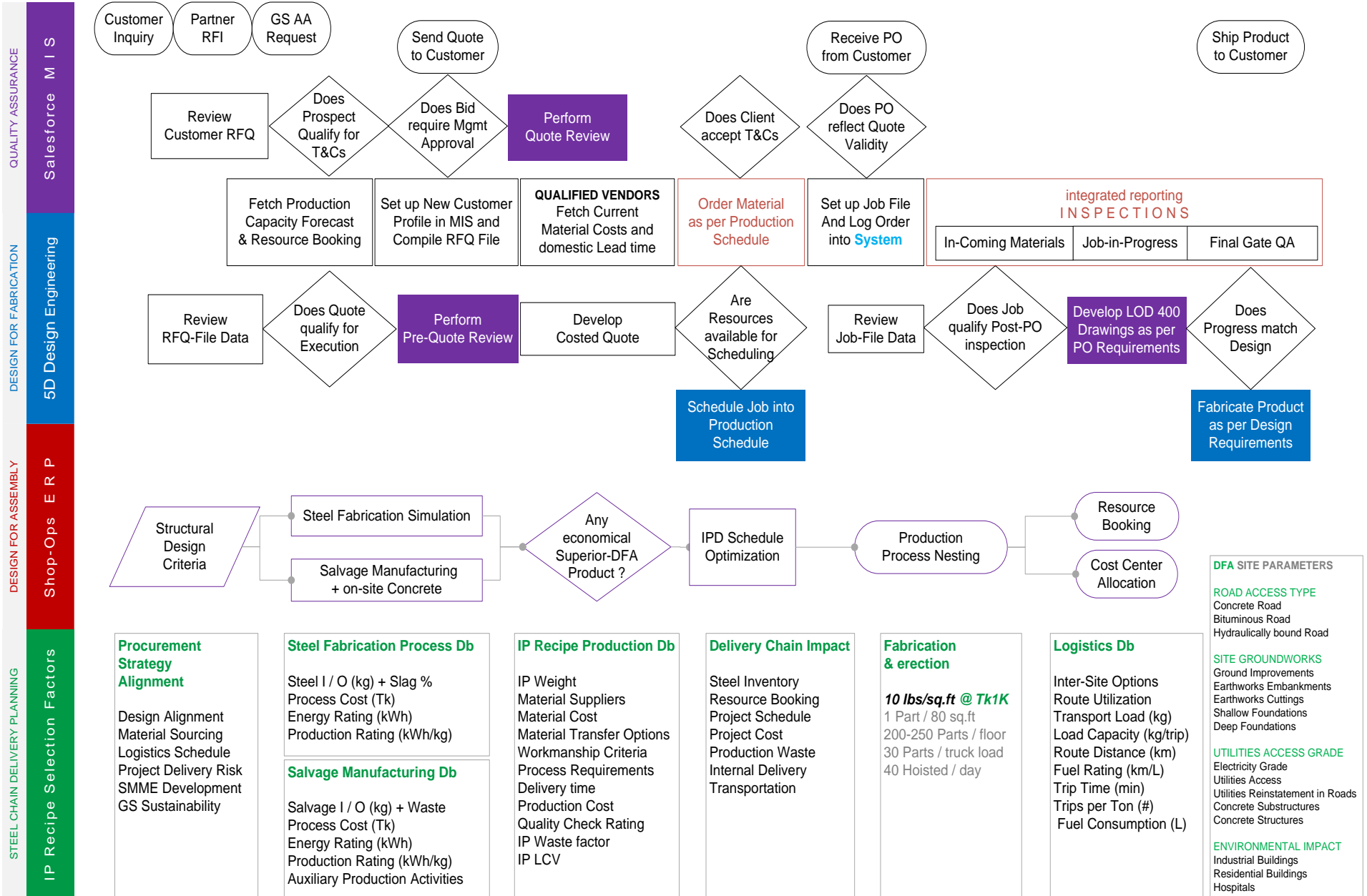
Profitability in steel-material & component fabrication is increasingly dependant on commercializing design expertise & broadening qualified supplier netchain to off-load low-production margins

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| <p>RAISING RESILIENCE BY LOWERING CONSUMPTION</p> <p>design complexity ∞ imported BOM ∞ order volume ∞ global sourcing frequency</p> <p>LOWERING COSTS BY SCALE ECONOMIES BY TAKING AN INTEGRATED REGIONAL MARKET DEVELOPMENT APPROACH</p> <p>VIRTUOUS CIRCLE evolves from skill-build-up using BIM technology to expand enterprise value profitability</p> <p>linkage industries ∞ share of domestic value creation ∞ cost control and profitability ∞ investor happiness</p> <p>Inclusive growth ∞ skills adequacy and productivity ∞ integrated project success ∞ client satisfaction</p> | <p>DFManufacturing</p> <p>MIN WEIGHT DESIGN using less steel in design + fabrication</p> <p>accurate estimating & Mill-ordering</p> | <p>DFAsssembly</p> <p>MIN COST DESIGN lean site-scheduling fastest erection cycles</p> <p>Rethinking Design & construction Recipes</p> | <p>DFFabrication</p> <p>MAX DESIGN CONTROL detailing structural steel connections</p> <p>DFEnergy alternate sourcing strategy -assembly-washing-painting-QC-</p> | <p>DFRetrofitting</p> <p>STEEL RETROFITTING repairing existing steel & concrete (sub) structures</p> | <p>DFCarbon</p> <p>material harvester app recycled % in steel d-build Scrap-mill TCM checking & clearing material reuse</p> <p>Down-Re-Up-Cycle Scrap for lower-equivalent-or value-added IP</p> |
|---|---|--|--|--|--|

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| WINNING STRAT | balance Trade by ASEAN-purchase agreements | localize production, reduce ForeX risk by single market | local sourcing for on-Demand JIT supplier support | Develop distributed production Caps for limited products | distributed model that rationalizes production | Communication Transparency & high Standards | Develop & Expand dom. market & Diversify EXC-caps | advocate pathways to New markets via trade agreements |
| WORK AROUND | B2B e-Commerce trade facilitation by XML | AICO + MRA schema-certified harmonization | extend industrial base to gain local production scale | increase private sector participation exchange programs | develop industrial obligations via complementation | KPI-Reporting of Six-Sigma + CSR | BIM + IPD = CPO lockstep optionality | T1 Greenfield Ops EXC & DoP + AoC Cert. systems |

Quality Management Control flowchart

| | | |
|--------------|------------|-------------|
| LEGAL RECORD | SHOP ORDER | DESIGN MEMO |
|--------------|------------|-------------|





CONNECT

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